

Scorecard for Low-THC Cannabis Dispensing Organization Selection

<u>Cultivation</u>	30%
<u>Technical Ability</u> (4.002(2)(a))	
1. Experience cultivating cannabis	
2. Experience cultivating in Florida plants not native to Florida	
3. Experience introducing new varieties of plants	
4. Regional cultivation knowledge and experience	
5. Experience cultivating plants for human consumption such as food or medicine products	
6. Experience with in-house propagation	
7. Experience with genetic modification or breeding	
8. Experience using clean growing rooms	
9. Knowledge of cannabis cultivation, including: a) Proper cultivation conditions and techniques b) Additives that can be used when growing cannabis c) Pests, disease and deficiencies common for cannabis d) Production of high quality product in a short time	
10. Experience with tracking each plant in a harvest	
11. Experience with good agricultural practices	
12. Experience with recalls	
13. Experience with good handling practices	
14. Any awards, recognition or certifications received for relevant expertise	
<u>Infrastructure</u> (4.002(2)(e))	
15. Vehicles that will be used to transport product among cultivating, processing, and dispensing facilities	
16. Communication systems	
17. Methods of mitigating odors if applicable	
<u>Premises, Resources, Personnel</u> (4.002(2)(c))	
18. Location of all properties Applicant proposes to utilize to cultivate low-THC cannabis and Derivative Products, including ownership information for the properties and any lease terms if applicable: a) For any property leased by the Applicant, include documentation that the property owner consents to the use of the property for the purposes of cultivation of low-THC cannabis and documentation that the mortgagor or lienholder has been given notice of the use of the property for the purpose of cultivation of low-THC cannabis b) For any property owned by the Applicant but subject to a mortgage or lien, include documentation that the mortgagor or lienholder has been notified of the use of the property for the purpose of cultivation of low-THC cannabis	
19. Compliance with local regulations regarding sanitation and waste disposal	
20. The ability to obtain zoning approval	
21. Sketch or other illustration approximating the property boundaries, land topography, vegetation, proposed and/or existing structures, easements, wells, and roadways for each property proposed	

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22. Description of the areas proposed for the cultivation of low-THC cannabis, including the following: a) Capacity, in square feet of growing area b) Cultivation environment, e.g., greenhouse, clean room, aseptic, et cetera c) Irrigation system(s) d) Environmental control system(s)	
23. A description of the ability or plan to expand any of the areas proposed for cultivating low-THC cannabis	
24. Back-up systems for all cultivation systems	
25. A description of one or more strains of low-THC cannabis the applicant intends to cultivate	
26. Access to water resources that allow for sufficient irrigation	
27. A list of current and proposed staffing, including: a) Position, duties and responsibilities b) Resume c) Professional licensure disciplinary action in all jurisdictions	
28. An organizational chart illustrating the supervisory structure of the proposed Dispensing Organization	
29. Plans and procedures for loss of key personnel	
30. Plans and procedures for complying with OSHA regulations for workplace safety	
<u>Accountability</u> (4.002(2)(d))	
31. Floor plan of each facility or proposed floor plans for proposed facilities, including the following: a) Locking options for each means of ingress and egress b) Alarm systems c) Video surveillance d) Name and function of each room e) Layout and dimensions of each room	
32. Storage, including the following: a) Safes b) Vaults c) Climate control	
33. Diversion and trafficking prevention procedures	
34. A facility emergency management plan	
35. System for tracking low-THC source plant material throughout cultivation	
36. Inventory control system for low-THC cannabis	
37. Policies and procedures for recordkeeping	
38. Methods of screening and monitoring employees	
39. Personnel qualifications and experience with chain of custody or other tracking mechanisms	
40. Personnel reserved solely for inventory control purposes	
41. Personnel reserved solely for security purposes	
42. Waste disposal plan	
43. Access to specialized resources or expertise regarding data collection, security, and tracking	

Scorecard for Low-THC Cannabis Dispensing Organization Selection

<u>Processing</u>	30%
<u>Technical Ability</u>	
1. Experience with good manufacturing practices	
2. Experience with analytical, organic chemistry, and micro-biology	
3. Experience with analytical laboratory methods	
4. Experience with analytical laboratory quality control, including maintaining a chain of custody	
5. Knowledge of, and experience with, cannabis extraction techniques	
6. Knowledge of cannabis routes of administration	
7. Experience with recalls	
8. Knowledge of, and experience with, producing cannabis products	
9. Any awards, recognition or certifications received for relevant expertise	
<u>Infrastructure</u>	
10. Vehicles that will be used to transport product among cultivating, processing, and dispensing facilities	
11. Communication systems	
12. Methods of mitigating odors if applicable	
<u>Premises, Resources, Personnel</u>	
13. Location of all properties Applicant proposes to utilize to process low-THC cannabis and Derivative Products, including ownership information for the properties and any lease terms if applicable: a) For any property leased by the Applicant, include documentation that the property owner consents to the use of the property for the purpose of processing of low-THC cannabis and Derivative Products and documentation that the mortgagor or lienholder has been given notice of the use of the property for the purpose of processing of low-THC cannabis and Derivative Products b) Documentation that the mortgagor or lienholder has been notified of the use of the property for the purposes processing of low-THC cannabis and Derivative Products	
14. Compliance with local regulations regarding sanitation and waste disposal	
15. The ability to obtain zoning approval	
16. Sketch or other illustration approximating the property boundaries, land topography, vegetation, proposed and/or existing structures, easements, wells, and roadways for each property proposed	
17. A description of the ability or plan to expand any of the areas proposed for processing low-THC cannabis	
18. Back-up systems for all processing systems	
19. Description of the areas proposed for the processing of Derivative Products, including the following: a) Extraction equipment and location b) Concentration equipment and location c) Access to sufficient potable water and hot water d) Analytical equipment, including separators and detectors, and location e) Safety equipment and facilities and location f) Computer systems and software and g) Ventilation and exhaust system	

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20. A list of current and proposed staffing, including: a) Position, duties and responsibilities b) Resume and c) Professional licensure disciplinary action in all jurisdictions	
21. An organizational chart illustrating the supervisory structure of the proposed Dispensing Organization	
22. Plans and procedures for loss of key personnel	
23. Plans and procedures for complying with OSHA regulations for workplace safety	
24. Relationship(s) with an independent laboratory(ies) with cannabis testing protocols and methods	
<u>Accountability</u>	
25. Floor plan of each facility or proposed floor plans for proposed facilities, including the following: a) Locking options for each means of ingress and egress b) Alarm systems c) Video surveillance d) Name and function of each room e) Layout and dimensions of each room	
26. Storage, including the following: a) Safes b) Vaults c) Climate control	
27. Diversion and trafficking prevention procedures	
28. A facility emergency management plan	
29. System for tracking low-THC source plant material throughout processing	
30. Inventory control system for low-THC cannabis and Derivative Products	
31. Policies and procedures for recordkeeping	
32. Vehicle tracking systems	
33. Vehicle security systems	
34. Methods of screening and monitoring employees	
35. Personnel qualifications and experience with chain of custody or other tracking mechanisms	
36. Personnel reserved solely for inventory control purposes	
37. Personnel reserved solely for security purposes	
38. Waste disposal plan	
39. Access to specialized resources or expertise regarding data collection, security, and tracking	

Scorecard for Low-THC Cannabis Dispensing Organization Selection

<u>Dispensing</u>	15%
<u>Technical Ability</u>	
1. Experience interacting with patients	
2. Experience with handling confidential information	
3. A marketing plan	
4. Experience gathering and managing data, i.e. data on patient reactions to products dispensed	
5. Experience with recalls	
6. Knowledge of cannabis routes of administration	
7. Training programs for employees addressing: <ul style="list-style-type: none"> a) The Health Insurance Portability and Accountability Act (HIPAA) b) Patient education c) Compliance d) Patient counseling e) Data collection 	
8. Any awards, recognition or certifications received for relevant expertise.	
<u>Infrastructure</u>	
9. A map showing the location of the applicant’s proposed facilities	
10. A sketch or other illustration of the actual or proposed locations showing streets property lines buildings parking areas outdoor areas, if applicable fences security features fire hydrants, if applicable and access to water and sanitation systems	
11. A floor plan of the actual or proposed building or buildings where dispensing activities will occur showing: <ul style="list-style-type: none"> a) Areas designed to protect patient privacy b) Areas designed for retail sales 	
12. A HIPAA compliant computer network utilized by all facilities	
13. Vehicles that will be used to transport product among cultivating, processing, and dispensing facilities	
14. Communication systems	
15. Hours of operation of each dispensing facility and	
16. Methods of mitigating odors if applicable	
<u>Premises, Resources, Personnel</u>	
17. Location of all properties Applicant proposes to utilize to dispense low-THC cannabis and Derivative Products, including ownership information for the properties and any lease terms if applicable” <ul style="list-style-type: none"> a) For any property leased by the Applicant, include documentation that property owner consents to the use of the property for the purpose of dispensing of Derivative Products and documentation that the mortgagor or lienholder has been given notice of the use of the property for the purpose of dispensing of Derivative Products b) Documentation that the mortgagor or lienholder has been notified of the use of the property for the purposes of dispensing of Derivative Products 	
18. Compliance with local regulations regarding sanitation and waste disposal	
19. The ability to obtain zoning approval	
20. Sketch or other illustration approximating the property boundaries, land topography, vegetation, proposed and/or existing structures, easements, wells, and roadways for each property proposed	

Scorecard for Low-THC Cannabis Dispensing Organization Selection

21. A description of the ability or plan to expand any of the areas proposed for dispensing Derivative Products	
22. Description of the methods proposed for the dispensing of Derivative Products, including the following: a) Accessibility of dispensing facilities, e.g., centrally located to several populated areas, located on a main roadway, not in a high crime area, et cetera b) Proximity of dispensing facilities to patient populations and c) Alternative dispensing, e.g. delivery.	
23. A list of current and proposed staffing, including: a) Position, duties and responsibilities b) Resume and c) Professional licensure disciplinary action in all jurisdictions	
24. An organizational chart illustrating the supervisory structure of the proposed Dispensing Organization	
25. Plans and procedures for loss of key personnel	
26. Plans and procedures for complying with OSHA regulations for workplace safety	
<u>Accountability</u>	
27. Floor plan of each facility or proposed floor plans for proposed facilities, including the following: a) Locking options for each means of ingress and egress b) Alarm systems c) Video surveillance d) Name and function of each room e) Layout and dimensions of each room	
28. Storage, including the following: a) Safes b) Vaults c) Climate control	
29. Diversion and trafficking prevention procedures	
30. A facility emergency management plan	
31. System for tracking low-THC source plant material throughout dispensing	
32. Inventory control system for low-THC cannabis and Derivative Products	
33. Policies and procedures for recordkeeping	
34. Vehicle tracking systems	
35. Vehicle security systems	
36. Methods of screening and monitoring employees	
37. Personnel qualifications and experience with chain of custody or other tracking mechanisms	
38. Personnel reserved solely for inventory control purposes	
39. Personnel reserved solely for security purposes	
40. Plans for the recall of any Derivative Products that have a reasonable probability of causing adverse health consequences based on a testing result, bad patient reaction, or other reason	
41. Access to specialized resources or expertise regarding data collection, security, and tracking	

Scorecard for Low-THC Cannabis Dispensing Organization Selection

<u>Medical Director</u>	5%
1. Specialty area, if any	
2. Experience with epileptic patients	
3. Experience with cancer patients	
4. Experience with patients with severe seizures or muscle spasms	
5. Knowledge of the use of low-THC cannabis for treatment of cancer or physical medical conditions that chronically produce symptoms of seizures or severe and persistent muscle spasms	
6. Knowledge of good manufacturing practices	
7. Knowledge of analytical and organic chemistry	
8. Knowledge of analytical laboratory methods	
9. Knowledge of analytical laboratory quality control, including maintaining a chain of custody	
10. Knowledge of, and experience with, CBD/low-THC extraction techniques	
11. Knowledge of CBD/low-THC routes of administration	
12. Experience in or knowledge of clinical trials or observational studies	
13. Knowledge of and experience with producing CBD/low-THC products	
14. Experience with or knowledge of botanical medicines	
15. Experience with dispensing medications	
16. Description of how the medical director will supervise the activities of the Dispensing Organization	
17. Description of how the Dispensing Organization will ensure it has a medical director at all times	

Scorecard for Low-THC Cannabis Dispensing Organization Selection

<u>Financials</u>	20%
1. Certified Financials issued within the immediately preceding 12 months	
2. Applicant’s corporate structure	
3. All owners of the Applicant	
4. All individuals and entities that can exercise control of the Applicant	
5. All individuals and entities that share in the profits and losses of the Applicant	
6. All subsidiaries of the Applicant	
7. Any other individuals or entities for which the Applicant is financially responsible	
8. Assets of the Applicant and Applicant’s subsidiaries	
9. Liabilities of the Applicant and Applicant’s subsidiaries	
10. Any pending lawsuits to which the Applicant is a party	
11. Any lawsuits within the past 7 years to which the Applicant was a party	
12. All financial obligations of Applicant that are not listed as a “liability” in the Certified Financials	
13. A projected two year budget	
14. Specific reference to sufficient assets available to support the Dispensing Organization activities	